FARM PRODUCTION EXPENDITURES

NATIONAL AGRICULTURAL STATISTICS SERVICE

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Below you will find a brief summary of the farm expenditure information gathered with your help during the 2010 Agricultural Resource Management Survey (ARMS) conducted earlier this year. A full report is available on our website at http://www.nass.usda.gov/Publications/ If you prefer a hard copy of the report, please call Janet Shea at 1-800-338-2157, and we will send you one.

The Farm Production Expenditures report is just the first of many publications and studies that will be based on the 2010 ARMS data that you helped compile. Economists, researchers, governments (local, state, and federal), and lobbyists will all be looking at these data when analyzing current farm conditions and addressing policies that affect your farming community.

Farm production expenditures: Major input items, West Region and United States Farms reporting, average per farm and total expenditures, 2009-2010

Expenditure-Farm share	Farms reporting		Average per farm		Total expenditures	
	2009	2010	2009	2010	2009	2010
	Percent	Percent	Dollars	Dollars	Million dollars	Million dollars
	West Region ¹					
Labor	41.4	38.6	42,545	41,143	13,510	13,100
Farm services	94.7	93.0	35,837	34,862	11,380	11,100
Feed	48.4	49.3	28,437	29,334	9,030	9,340
Livestock, poultry and related expenses	23.5	21.0	7,401	6,941	2,350	2,210
Rent	28.8	28.0	10,896	12,500	3,460	3,980
Farm improvements and construction	58.7	50.7	10,707	8,354	3,400	2,660
Farm supplies and repairs	80.0	75.7	12,061	11,369	3,830	3,620
Interest	38.7	35.6	8,156	7,946	2,590	2,530
Fertilizer, lime and soil conditioners	38.1	38.6	9,762	10,113	3,100	3,220
Agricultural chemicals	44.3	38.5	7,715	7,381	2,450	2,350
Fuels	81.2	78.5	7,432	8,166	2,360	2,600
Seeds and plants	27.8	28.6	6,456	6,595	2,050	2,100
Taxes	99.6	98.0	6,330	6,533	2,010	2,080
Tractors and self-propelled farm machinery	20.2	17.3	4,629	4,271	1,470	1,360
Trucks and autos	22.6	19.1	2,519	2,324	800	740
Other farm machinery	20.1	17.4	2,047	1,790	650	570
Miscellaneous capital expenses	11.8	9.7	189	126	60	40
Total farm production expenditures	100.0	100.0	203,120	199,749	64,500	63,600
	United States					
Labor	28.8	28.3	13,141	12,496	28,800	27,400
Farm services	92.8	93.2	16,609	16,281	36,400	35,700
Feed	56.9	57.0	20,533	20,705	45,000	45,400
Livestock, poultry and related expenses	25.1	23.2	11,818	11,128	25,900	24,400
Rent	29.3	28.3	10,312	11,812	22,600	25,900
Farm improvements and construction	53.9	50.9	6,434	5,746	14,100	12,600
Farm supplies and repairs	81.0	79.8	7,072	7,251	15,500	15,900
Interest	36.2	34.5	5,019	4,652	11,000	10,200
Fertilizer, lime and soil conditioners	47.8	48.7	9,171	9,577	20,100	21,000
Agricultural chemicals	44.8	40.0	5,247	4,834	11,500	10,600
Fuels	82.5	82.8	5,658	5,883	12,400	12,900
Seeds and plants	38.2	38.1	7,072	7,434	15,500	16,300
Taxes	99.6	99.3	4,745	4,925	10,400	10,800
Tractors and self-propelled farm machinery	21.2	20.4	4,243	4,971	9,300	10,900
Trucks and autos	21.2	19.4	1,825	1,733	4,000	3,800
Other farm machinery	22.7	22.2	2,145	2,280	4,700	5,000
Miscellaneous capital expenses	13.3	11.6	91	87	200	190
Total farm production expenditures	100.0	100.0	131,137	131,793	287,400	288,990

^{1/} Includes Arizona, California, Colorado, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, and Wyoming.

Terms and Definitions

Agricultural chemicals: This expense line-item includes material and application costs.

Average per farm: The average per farm is computed by dividing the line-item total expense by the total number of farms at that level (United States, region, type, economic class, or state).

Expense line-items: All expense line-items (Rent, Interest, etc.) include the operator, landlord, and contractor shares of farm production expenses.

Farm improvements and construction: Includes all expenditures related to new construction or repairs of buildings, fences, operator dwelling (if dwelling is owned by operation), and any improvements to physical structures of land.

Farm services: This is a summation of all crop custom work, veterinary custom services, transportation costs, marketing charges, insurance, leasing of machinery and equipment, utilities, general expenses, and miscellaneous business expenses.

Farm supplies and repairs: This expense includes bedding/litter, marketing containers, power farm shop equipment, oils and lubricants, temporary fencing, miscellaneous non-capital equipment and supplies, repairs and maintenance of equipment not depreciated, and other small, non-capital equipment.

Livestock, poultry, and related expenses: This line-item includes purchases and leasing of livestock and poultry. Intra-state and interstate transfers of livestock are captured. (Edit procedures have been upgraded over the last several years to accurately identify operations with animal production contracts. This leads to an increase in recorded Livestock, Poultry, and Related Expenses for contractors.)

Miscellaneous capital expenses: Miscellaneous Capital Expense records any capital expenses not recorded in specific items on the questionnaire. It was estimated for the first time in 2005. Due the small size of this expense, a zero in this line-item denotes less than 5 million dollars. Average value derived from expenditure rounding to zero will also be zero.

Other fuels: Line-item includes all other forms of fuel not specifically listed in the questionnaire (natural gas, coal, fuel oil, kerosene, wood, etc).

Regions: There are 5 agricultural regions used for ARMS III analysis. Refer to page 49 for a complete listing and map of states and regions.

Rent: Rent includes cash rent paid, share rent, plus public and private grazing fees.

Seeds and plants: All purchases of seed, plants, or seed treatments for nursery and farming operation are included. Bedding plants, nursery stock, and seed purchased for resale are excluded.

Taxes: Taxes is the sum of real estate taxes and personal property taxes for operator, landlord, and contractor.